**Term:** Maxim of Pragmatism  

**Quote:**

The opinion that metaphysics is to be largely cleared up by the application of the following maxim for attaining clearness of apprehension: “Consider what effects, that might conceivably have practical bearings, we conceive the object of our conception to have. Then, our conception of these effects is the whole of our conception of the object.” [—]

This maxim was first proposed by C.S. Peirce in the *Popular Science Monthly* for January, 1878 (xii. 287); and he explained how it was to be applied to the doctrine of reality. The writer was led to the maxim by reflection upon Kant’s *Critic of the Pure Reason*. Substantially the same way of dealing with ontology seems to have been practised by the Stoics. The writer subsequently saw that the principle might easily be misapplied, so as to sweep away the whole doctrine of incommensurables, and, in fact, the whole Weierstrassian way of regarding the calculus. In 1896 William James published his *Will to Believe*, and later his *Philosophical Conceptions and Practical Results*, which pushed this method to such extremes as must tend to give us pause. The doctrine appears to assume that the end of man is action – a stoical axiom which, to the present writer at the age of sixty, does not recommend itself so forcibly as it did at thirty. If it be admitted, on the contrary, that action wants an end, and that that end must be something of a general description, then the spirit of the maxim itself, which is that we must look to the upshot of our concepts in order rightly to apprehend them, would direct us towards something different from practical facts, namely, to general ideas, as the true interpreters of our thought. Nevertheless, the maxim has approved itself to the writer, after many years of trial, as of great utility in leading to a relatively high grade of clearness of thought. He would venture to suggest that it should always be put into practice with conscientious thoroughness, but that, when that has been done, and not before, a still higher grade of clearness of thought can be attained by remembering that the only ultimate good which the practical facts to which it directs attention can subserve is to further the development of concrete reasonableness; so that the meaning of the concept does not lie in any individual reactions at all, but in the manner in which those reactions contribute to that development. Indeed, in the article of 1878, above referred to, the writer practised better than he preached; for he applied the stoical most unstoically, in such a sense as to insist upon the reality of the objects of general ideas in their generality.